



THE FLORIDA SOCIETY OF INTERVENTIONAL PAIN PHYSICIANS

FSIPP
presents

INTERVENTIONAL PAIN MANAGEMENT:

**A DIAGNOSTIC AND THERAPEUTIC PATHWAY TO
RESTORATION OF FUNCTION**

**COURSE DIRECTOR:
ORLANDO FLORETE, MD**

**JULY 19-22, 2018
THE BREAKERS
PALM BEACH, FL**

EXHIBITOR PROSPECTUS



WELCOME LETTER

FROM ORLANDO FLORETE, MD – COURSE DIRECTOR AND FSIPP PRESIDENT:

As course director for “FSIPP Interventional Pain Management, 2018” and President of the Florida Society of Interventional Pain Physicians (FSIPP), I would like to welcome each and every one of you to this year’s conference.

The Florida Society of Interventional Pain Physicians (FSIPP) is committed to the development of educational programs and advocacy that is innovative, cutting edge and relevant to practitioners treating patients in pain. Along with our parent organization, ASIPP, our mission is to provide and encourage educational and professional growth opportunities for physicians and allied health professionals, clinical health care professionals and local health care facilities. We focus on improving patient outcomes, access to care, and providing solutions to administrative, legal and business obstacles.

We are committed to outreach locally, nationally and internationally on topics that affect you, your practice and your patients. We strive to bring together an incredible faculty of thought leaders in interventional pain and conference attendees are our colleagues and friends who truly want to improve the science, patient outcomes and quality of care. We hope to bring discussions and presentations on the best that science has to offer and we encourage feedback and recommendations to make this program truly what it set out to be.

I sincerely appreciate the input and energy invested in this conference by our board of directors, planning committee, scientific education committee, faculty members and conference staff in an effort to continue to make this program educational, informative, enlightening and most of all, fun. Thank you for sharing your time, energy and intellect with us this weekend and we look forward to sharing this time with you for many more years to come.



Orlando Florete, MD
Course Director
FSIPP President

The Florida Society of Interventional Pain Physicians (FSIPP)

FSIPP is THE voice for interventional pain physicians.

FSIPP has been a leader in promoting fair legislation, access to care and protecting reimbursement. We continue to educate payors, state officials and organizations regarding our area of expertise. We must take ownership of our specialty, promote well developed research and continue to expand our mission in the public and political arena.

Mission of ASIPP and FSIPP:

To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to insure patient access to these interventions.

Our Educational Program:

Statement of need:

Pain management and Interventional pain management are quickly growing fields in medicine. Emerging science and treatment options for patient care are growing rapidly and it is important for clinicians specializing in this field of medicine to know, understand and evaluate available options to be able to continue to provide the best treatment options and quality of care for patients. Additionally, this field of medicine is subject to higher than normal scrutiny, liability and litigiousness stemming from alleged over treatment and under treatment of care. It is vitally important for clinicians to understand best practices and practice guidelines to insure that they are offering the best care, remaining in compliance to lessen exposure and liability while still insuring access to care and the best treatment outcomes for patients.

Program Goal and Learning Objectives:

The goal of this activity is to disseminate best practices in the assessment, diagnosis, treatment and management of patients with pain.

At the completion of this activity, participants should be better prepared to:

- Recognize and evaluate pain, description of pain, and pain markers
- Interpret new Federal Regulations to assist in implementing standards of care and to assist in patient and compliance
- Achieve a greater understanding of best practices and available guidelines on new techniques, agents and therapies for patients.

Accreditation

The West Virginia Society of Interventional Pain Physicians is accredited with Commendation by The West Virginia State Medical Association (WVSMA) to provide continuing medical education for physicians.

Credit Designation

The West Virginia Society of Interventional Pain Physicians designates this live activity for a maximum of 21 AMA PRA Category 1 Credits. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Target Audience and General Information

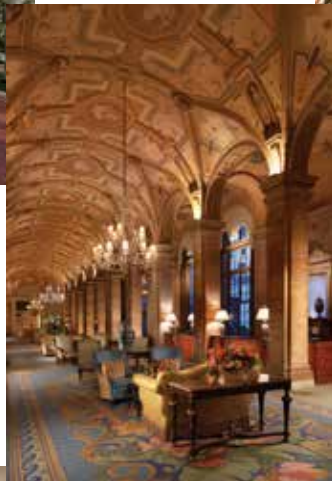
FSIPP Interventional Pain Management, 2018 will feature an interventional pain medicine faculty, some nationally and internationally recognized. This content led conference will help the interventional pain medicine practitioner expand and update existing knowledge/skills regarding ever-increasingly sophisticated diagnostic and practice guidelines, to share new ideas for evaluation and treatment techniques, and to increase the practitioner's knowledge and ability to act and advocate for patients within the current medical legislative and regulatory environment. Educational formats include lectures, power point presentations, a Panel, and Question and Answer time built into every presentation for audience participation and learning.

The meeting will be held at the:

The Breakers
1 S County Rd
Palm Beach, FL 33480

We welcome the opportunity to create sponsorship packages that meet your individual needs and we are committed to making this program conference a success for each vendor!

We look forward to seeing you at The Breakers in Palm Beach, Florida!



Sponsorship Opportunities

Platinum Sponsor- \$30,000.00 (1 available)

- Platinum Sponsor recognition in program book
- Premier conference signage recognition
- 10' x 10' exhibit space in a prime location
- Faculty Dinner or Premium Lunch Symposium Sponsorship*
- Ability to sponsor a Product Theater**
- 6 complimentary program badges
- Lanyard Sponsorship
- 5 invitations to the Fundraiser Dinner
- Full-page ad space in meeting program
- Inclusion of 1 printed piece in attendee meeting bags
- 3 Push Notifications through Meeting App
- Banner Ad with link to website in Meeting App
- 20 minute presentation and meeting with the FSIPP Board members during the Wednesday Board Meeting
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

Gold Sponsor- \$20,000.00

- Gold sponsor recognition in program book
- Supporter conference signage recognition
- 10' x 10' exhibit space in a prime location
- Faculty dinner or Premium Lunch Symposium Sponsorship*
- Ability to sponsor a Product Theater**
- 5 complimentary program badges
- 4 invitations to the Fundraiser Dinner
- Full-page ad space in meeting program
- Inclusion of 1 printed piece in attendee meeting bags
- 2 Push Notifications through Meeting App
- Banner Ad with link to website in Meeting App
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

Silver Sponsor- \$10,000.00

- Silver sponsor recognition in program book
- Supporter conference signage recognition
- 10' x 10' exhibit space in a prime location
- Meal Symposium Sponsorship*
- Ability to sponsor a Product Theater**
- 4 complimentary program badges
- Half-page ad space in meeting program
- 2 Push Notifications through Meeting App
- Banner Ad with link to website in Meeting App
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

Bronze Sponsor- \$7,500.00

- Bronze sponsor recognition in program book
- Supporter conference signage recognition
- 1 – 8' exhibit table in a prime location
- Opportunity to sponsor either a coffee break and/or cocktail reception with full recognition
- Ability to have promotional banners throughout the conference area
- Ability to sponsor a Product Theater**
- 3 complimentary program badges
- Half-page ad space in meeting program
- 2 Push Notifications through Meeting App
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

Program Sponsorship- \$5,000.00

- Inclusion in program guide
- 1-8' exhibit table
- opportunity to sponsor a coffee break with full recognition
- Product Theater*
- 2 complimentary program badges
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

Exhibit Only - \$3,000.00

- Inclusion in Program guide
- 1-8' exhibit table
- 2 complimentary program badges
- Listing in program book
- 1 pre-conference attendee list
- 1 post-conference attendee list

A limited number of displays are available. Please reserve your space early.

Location of display will be assigned by the planning committee. All breaks will take place within the exhibit hall area.

Additional Sponsorship Opportunities

Product Theater-**

- Friday (2 available) - \$2,500.00 each
- Saturday (3 available) - \$2,500.00 each
- Sunday (2 available) - \$2,500.00 each

Program Book Advertising:

- Full-page ad space- \$3,000.00
- Half-page ad space- \$1,500.00

Meeting Bags:

- Imprinted with supporter logo
- Large Logo, (1 available) \$3,000.00

Meeting App:

- Full Sponsor, with full recognition: \$6,000.00
- Half Sponsor, with recognition: \$3,500.00

Wifi Sponsor:

- Full Sponsor, with full recognition: \$10,000.00
- Half Sponsor, with recognition: \$5,500.00

Hotel key cards- \$2,500.00

- Up to 500 key cards with sponsor branding

Electronic Charging Station - \$1,000.00**Inclusion of materials in meeting bags -\$1,500.00**

- 1 printed piece places inside bags

PAC Fundraiser Dinner (2) - \$10,000.00

- Reserved table of 10 with 2-4 faculty
- Acknowledgement by program chairmen
- Recognition in program book
- Logo on admission tickets

Eblast Opportunity- \$1,500.00

- Eblast of approved message to FSIPP 2018 Attendees

Daily Coffee Sponsor- \$1,500.00

- Sponsor a daily coffee break with full recognition**

***Symposia Sponsorship:**

Symposium sponsorships are restricted to Diamond, Platinum, Gold and Silver sponsors only. Symposia will NOT be eligible for AMA PRA Category 1 Credit™. The Planning Committee must approve symposia topic and faculty and reserve the right to alter or change to insure compliance, fair balance and program integrity. Symposia times will be assigned on a first come, first served basis. Symposia fees are not inclusive of Food and Beverage charges associated with the sponsored event. Food and Beverage for the session must be coordinated through the meeting planners and comply with acceptable standards for the session. Symposia fees do include: Audio-Visual, inclusion in the meeting program, symposia space, signage and any required reporting to comply with the Sunshine Act. Any hand-outs or materials associated with symposia must be pre-approved by the planning committee and provided by the symposia sponsor.

****Product Theaters:**

Product theaters are an opportunity for your company to showcase your product, device or services to the meeting attendees. Product theaters will be in the exhibit hall in 2017 and are available to all attendees. Product theaters will take place during breakfast on Friday, Saturday and Sunday and are 15 minutes each. Product theaters include simple AV (screen, projector microphone and podium).

Product theaters are 15 minutes in length and take place during breakfast, as a Product Theater sponsor, you do not need to purchase food. Product theaters are NOT eligible for AMA PRA Category 1 Credit™ hours to attendees. Product theaters may be promotional.

There is one available on Thursday, two available on Friday, three available on Saturday, and two available on Sunday.

Break and/or Cocktail Hour Sponsorship:

Break Sponsorships are reserved for Program level sponsors and above. Cocktail Hour Sponsorships are reserved for Bronze level sponsors and above. Breaks and/or Cocktail receptions will be held in the main exhibit hall. Sponsor will receive recognition via signage during the break, on the main agenda, on all agenda boards and signage throughout the meeting and in the program guide. Break and/or Cocktail Sponsorships are not inclusive of any Food and Beverages served during the sponsored events. Food and Beverage for the event must be coordinated through the meeting planners and comply with acceptable standards.

Company/Product description listing in program:

All exhibitors and sponsors will receive complimentary listing in the meeting program. Each listing will contain the company name, logo and 50 word description of the company/products and/or services.

Email your 50-word product/company/service description to the program planners no later than May 1, 2018 for inclusion in the meeting program at: FSIPP@gmail.com.

To complete the online exhibitor application and submit payment online, go to www.FSIPP.org.

Please note: Payments, \$5,000 or more, for Platinum, Gold, Silver & Bronze Sponsorships and PAC Fundraising Dinner must be made by check or wire transfer and sent to:

Transfer and send to:

Michelle Byers

Florida Society of Interventional Pain Physicians (FSIPP)

Executive Director

7092 Larkspur Lane

Middletown, OH 45044

director@fsipp.org

For questions regarding sponsorship, please contact:

Davida Rosenthal

rosenthal.davida@gmail.com

913-568-8104

EXHIBIT HOURS

Thursday, July 19, 2018

Set-Up: Beginning at 2:00pm

Friday, July 20, 2018 — Exhibits Open: 7:00 am - 7:00 pm

Breakfast/Registration 7:00 am- 7:45 am

30 minute Morning Break

30 minute Afternoon Break

Cocktail Reception 5:30 pm- 6:00 pm

Saturday, July 21, 2018 — Exhibits Open: 7:00 am – 5:00 pm

Breakfast/Registration 7:00 am- 8:00 am

30 minute Morning Break

30 minute Afternoon Break

Sunday, July 22, 2018 — Exhibits open: 7:00 am- 12:00 pm

Breakfast 7:00 am- 8:00 am

30 minute Morning Break

Exhibits Breakdown 11:00 am- 12:00 pm

*Times may vary from this schedule. A final schedule will be provided closer to the date of the meeting.

Symposia outlines due by: May 20, 2018

Company/Product description due: April 1, 2018

Advertising outline due by: April 10, 2018

All Exhibitor and Sponsorship fees due by: May 31, 2018

Questions?

Michelle Byers

Executive Director

MichelleHByers@gmail.com

director@fsipp.org

415-518-2391

David Rosenthal

rosenthal.davida@gmail.com

913-568-8104

Housing Information

Hotel Reservations

A block of rooms is being held for the FSIPP The Florida Society of Interventional Pain Physician's In-terventional Pain Management: A Diagnostic and Therapeutic Pathway to Restoration of Function at the Orlando World Resort, Orlando Florida.

After commitment has been confirmed, Exhibitors may reserve hotel rooms.

Exhibitor rooms must be secured through FSIPP Registration site by June 1, 2018. Guest rooms are available for the nights of July 18-22, 2018. A credit card will be required to hold reservations.

Sponsorship Commitment Form

Increase your company's exposure at the FSIPP conference by providing commercial support. Sponsorship opportunities are listed below. Refer to other pages in this prospectus for complete details on each support level or event. Please check the box next to your sponsorship commitment: Sponsorship support is offered on a first come, first served basis.

We strongly recommend that you complete our online sponsorship form at www.FSIPP.ORG

Authorized Representative: _____

Title: _____ Organization: _____

Mailing Address: _____

Telephone: _____ Email Address: _____

Total Commitment: _____

Signature: _____ Date: _____

For questions regarding sponsorship, opportunities and/or additional documentation, please contact Michelle Byers, Executive Director, FSIPP – Director@FSIPP.org or MichelleHByers@gmail.com – or phone: 415-518-5391.

- Diamond Sponsorship - \$35,000.00
- Platinum Sponsorship - \$30,000.00
- Gold Sponsorship - \$20,000.00
- Silver Sponsorship - \$10,000.00
- Bronze Sponsorship - \$7,500.00
- Program Sponsorship - \$5,000.00
- Exhibit only - \$3,000.00
- Product Theater - \$2,500.00 (first choice Friday Breakfast; Saturday Breakfast;
 Sunday Breakfast
- PAC Fundraising Dinner (2) - \$10,000.00
- Entertainment Sponsor (2) - \$10,000.00
- Full-page ad space - \$3,000.00
- Half-page ad space - \$1,500.00
- Meeting Bags - Large Logo (2) \$3,000.00; Small Logo (3) \$2,500.00
- Hotel key cards - \$2,500.00
- Material in meeting bags - \$1,500.00
- Electronics charging station - \$5,500.00
- Eblast to members - \$1,000.00
- PAC Fundraising dinner Gobo - \$2,000.00
- Room Drop - \$1,500.00
- Banner - \$1,500.00
- Column Wrap (6') - \$1,500.00
- Column Wrap (4') - \$1,200.00
- Floor Sign - \$750.00

Michelle Byers
Florida Society of Interventional Pain Physicians (FSIPP)
Executive Director
7092 Larkspur Lane, Middletown, OH 45044
director@fsipp.org
FSIPP Federal Tax ID#: 04-3722319



The Florida Society of Interventional Pain Physicians
Interventional Pain Management:
A Diagnostic and Therapeutic Pathway to Restoration of Function
July 19-22, 2018 The Breakers, Palm Beach, FL

Exhibitor Agreement

Company _____

(Please print exactly as name should appear in program and on signage.)

Contact _____

Address _____

City _____ State _____ Zip _____

Phone _____ FAX _____

E-mail _____

(All additional information will be sent to this email address.)

Please indicate any competitive companies. We will try to recognize this in booth placement, but we cannot make any guarantees.

Exhibit space assignment: Exhibit space will be assigned at the sole discretion of show management and will be based on the date of request and consideration of competition.

On-Site Representatives:

1.) _____ 2.) _____

(Additional representatives: \$250 each)

Amount Enclosed: \$ _____

Submission of this form and payment for exhibit space at this event means you have read and will comply with the Rules and Regulations.

Please make checks payable to: Florida Society of Interventional Pain Physicians

Michelle Byers

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